

KO Instruments

CBA-1000 circuit breaker analyzer

EC&M 2004 platinum product of the year!

July Special: MECA members, take additional \$100 off the already reduced price of \$995!

Pay only \$895 for the CBA-1000 complete system with reporting software

**TOM ARGENTO, Contractor & Wiring Inspector ,
Boxborough, MA and MECA member**



"I believe this meter is the missing link for all electricians. . . it increased our business by nearly \$20,000 in 6 months. It allows me additional testing abilities that we have never had previously."

Call (978) 838-2437 today!

Come to Buy! Come to Learn! **MECA 2004** ANNUAL TRADE SHOW MONDAY, NOVEMBER 8TH



**TRADESHOW
and Annual
Dinner!
Bring an
Electrician**

Save the Date! Registration Begins Sept. 1st
Monday, November 8, 2004,
The Lantana in Randolph, Massachusetts
Call (781) 320-9811
www.meca-network.org/tradeshow.html

MECA: the largest affiliation of electricians in Massachusetts, is committed to furthering the business interests of its members and the professional growth and development of its industry.

Become a MECA member!

- **Protect your legal rights!**
- **Receive member only discounts and specials!**
- **Improve your business opportunities!**
- **Receive discounts for Continuing Education and Codebooks.**
- **Network with Master/Journeyman electricians at Chapter meetings.**

105 Eastern Avenue #208
Dedham MA 02026
TEL 781.320.9811
800.231-MECA
FAX 781.320.9812
www.meca-network.org
Email meca@meca-network.org



MECA
105 Eastern Avenue #208
Dedham MA 02026

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information, call (781) 320-9811

Summer 2004



September
NSTAR Town Hall
Informational Meeting,
Bring your questions for
Division Managers.
Northshore location,
More details to follow.

Tuesday, October 5, 2004
8:00 am -2:00 pm
Termination & Testing of
CAT 6 & Fiber:
Hands on seminar, Cash prize
for best fiber termination!

Instructor Craig Joyce,
RCDD, RTEC
Certified Trainer CAT 6
and Fiber
Member Price: \$350
Regular Price: \$399
Location: MECA Office,
Dedham, MA

* **This seminar fulfills
your 6-hour requirements.**

For additional information,
contact MECA at
(781)-320-9811 or visit
www.meca-network.org

Massachusetts Electrical Contractors Association

NEWS



www.meca-network.org



Newsletter Sponsor

MECA Member offers Convenience & Service

NorthEast Electrical Distributors was formed on July 1st, 1999 from the acquisition of the 7 Branch Electric Supply locations in New England. Since then, NorthEast Electrical has grown to 17 locations strong and still growing with its newest location in Charlestown, MA. NorthEast services the entire New England market with expansion as far north as Burlington, Vt., and as far south, as Stamford, CT.

NorthEast Electrical prides itself on its diversity in market segments, value added services and, most important of all, it's knowledgeable staff. In less than 5 years, NorthEast has built a solid and compelling foundation of product distribution and customer relations. With one of the largest product offerings in New England, improved logistics, shared resources and strong vendor relations NorthEast is your local source for all your product needs.

In a continually challenged and ever-changing business environment, NorthEast manages to stay ahead of the competition and continue with its legacy of "Operational Excellence" and "Quality Customer Service." Some of the key features NorthEast has to offer all its customers are:

- Largest Electrical Distribution

Center in New England

- 186,000 Sq. Ft. facility located in Canton, MA
- 99% Fill Rate
- 24 Hour CDC Operating Team
- Timely delivery commitments
- Fleet of 32 delivery trucks (and growing)
- Efficient Flow Goods business - Local service and quality products where and when you need it
- 17 Locations (and growing) with Counter and Will Call capabilities at all locations.
- Affiliation with Key Industry Manufacturers
- MECA Member
- Competitive Pricing
- ElekNet - Online E-Commerce System that is real time, 24 hours access and connects with key estimator packages
- Regular Promotions, Specials and Customer Appreciation Days
- Automatic Credit Campaign Program
- Qualified and knowledgeable Sales Force - Leaders in their field

NorthEast Electrical Distributors - working together with you for a profitable and unforgettable experience!



Andy Sheehan

Presidential Viewpoints

The first 6 months have raced by! It is a great team effort that makes MECA work! Thank you to all who give so freely and generously of the time needed to make this organization work.

As your President, I see first-hand, the quality of people who serve as your officers and directors. I see MECA members working together for the common good, attending MECA state board meetings, chapter meetings, committee meetings, DPL meetings, state house meetings; supporting and participating in MECA-sponsored educational and financial seminars.

Chapter meetings are the heart and soul of any great association. Life experiences are exchanged for the betterment and growth for all. Please, share your ideas and suggestions for chapter meetings with your chapter president. If there is a topic you'd like to hear covered at a meeting, let us know.

Please help support legislation that benefit the electrical industry. . . If you have questions about current legislation or want to find out how you can assist, contact MECA at (800) 231-MECA.

We are growing and retaining members. Demonstrate your support and help strengthen and build your chapter by explaining the benefits of MECA membership with Massachusetts colleagues who are not currently members of this association.

The 2005 Massachusetts Code is moving forward, thanks to a lot of hard work and long hours by industry persons. Be sure to order your 2005 codebook during the MECA presale by July 21st.

The 2004 Trade Show Kick-Off Breakfast was a tremendous success and we look forward to a bigger and better 2004 Trade Show and Annual Dinner.

Legislation must always be first and foremost on our "watch list". Please help support legislation that benefit the electrical industry. It takes us all to ensure that the electrical industry progresses and grows. If you have questions about current legislation or want to find out how you can assist, contact MECA at (800) 231-MECA.

The MECA office is working hard to build our association. Website improvements, member programs, membership services and marketing services are all on track for continued growth. The staff works unceasingly to offer quality continuing education programs that help MECA members keep ahead in an every-changing world.

With our support, Executive Director, Antoine Coffier and the professional staff, is moving our association forward to the next level of membership services and marketing.

Retirement best wishes for two gentlemen who gave up a tremendous amount of free time for the betterment of this electrical industry, Past President Jerry Greco and Bobby Venuti. Thank you and good luck!

Thank you for your past support and I look forward to working with all MECA members on the challenges ahead. Enjoy the summer!

- Andy Sheehan

Member Spotlight: Northeast Electrical Distributors

Northeast offers an Automatic Credit Campaign designed to make it simple to get the credit you need to do business. This campaign helps establish credit approval policy for new accounts requesting a credit line of \$1,500 or less.

What is needed from a new customer:

- Completed confidential credit application
- Signed acknowledgment form
- A valid drivers license
- A major credit card
- New customer must pay for first order by cash or credit card

Visit one of Northeast's eight convenient Massachusetts locations:

Boston	617-265-8800
Canton	781-401-8500
Charlestown	800 625 7580 or 617 625 7010
Fall River	508-678-2800
Framingham	508-875-4229
New Bedford	508-998-8900
Woburn	781-938-8868
Worcester	508-757-7744

Antoine Coffier

Executive Director Report

MECA's legislative committee is your primary representation on the state and local level to lobby for your business rights and monitor and lobby against legislation limiting your ability to grow in the electrical and fire alarm industry.

As a resource, MECA is your most comprehensive resource, offering education and career development



MECA 2004 Third Annual Kick Off Breakfast Attendees

opportunities, timely and invaluable information through a wide spectrum of printed, online information, and other useful member services.

As a network, MECA provides many ways for members to interact and exchange information, including the Annual Dinner & Trade Show, seminars, chapter meetings, special events and the completely overhauled MECA website. If

News You Can Use

NSTAR Update on Policies and Procedures

NSTAR Electric wants to remind electricians working on our service territory that the following conditions must be met before we energize a new service:

- Wiring permit must be received.
- Meter sockets must be the correct type for the service. (Also, a 5th terminal must be installed for 3-wire 120/208 and 240v delta services)
- Meter sockets must be clearly labeled for meter reading.
- If only some meter sockets in a multi-socket application are ready for a meter, clear protective polycarbonate covers must be installed on the remaining sockets for safety.

you haven't visited the MECA website lately, we invite you to take a journey today at www.meca-network.org.

As a reminder, all 15 and 6-hour courses must be taken by July 31, 2004 to renew your current license. Please review the front of this newsletter or visit the MECA website for a full listing of course offerings. We ask that you support your association by taking MECA sponsored seminars. Your employees are entitled to the member rate on any seminar or service.

Please invite a colleague not currently a member of MECA to your next Chapter meeting to learn more about the organization and network with the brightest electricians in the industry. Electricians can earn valuable continuing education credits by attending a chapter meeting when a presentation is given. There is no charge to attendees for the meeting or the presentation.

Thanks to MF&T for sponsoring the Third Annual Kick Off Breakfast and all attendees in making this event a success!

Thank you to Northeast Electrical Distributors for their continued support of MECA, the electrical industry and for sponsoring the summer 2004 newsletter.

I look forward to seeing each of you at your next Chapter meeting. Have an enjoyable summer!

- Meter troughs must be the correct type for the service voltage.
- A 5th terminal must be installed for all services in Boston and surrounding neighborhoods including Charlestown, and all 240v delta services.
- Meter troughs must be clearly labeled for meter reading.
- If only some meter troughs are scheduled for a meter, clear protective polycarbonate covers must be installed on the remaining troughs for safety.

These requirements are in the NSTAR Information & Requirements for Electric Service booklet (pages 80-82). You can also review requirements on the internet at http://www.nstaronline.com/your_business/pdfs/elecrequire.pdf